# Extraordinary General

# Meeting of Shareholders

17 January 2023



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a.s.r. de nederlandse verzekerings maatschappij voor alle verzekeringen









#### **Creating a leading insurer**

#### in the Netherlands





#### Joop Wijn Chair of the Supervisory Board

**C.S.Y.** Extraordinary General Meeting of Shareholders, 17 January 2023



### Presence Supervisory Board & Executive Board



Joop Wijn Chair of the Supervisory Board Present at a.s.r.



Sonja Barendregt Member Supervisory Board Present at a.s.r.



Herman Hintzen Vice Chair Supervisory Board Present at a.s.r.



**Jos Baeten** CEO and Chair of the **Executive Board** Present at a.s.r.





Gisella van Vollenhoven Member Supervisory Board Present at a.s.r.



Gerard van Olphen Member Supervisory Board Present at a.s.r.

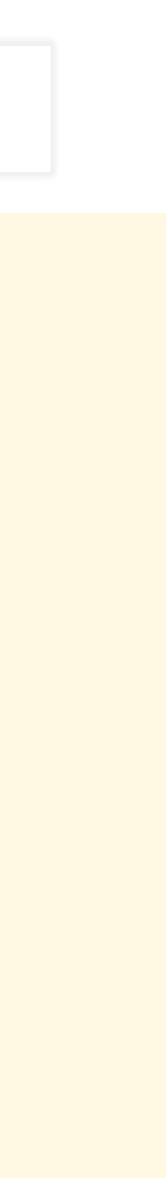
Ingrid de Swart COO/CTO and member of the **Executive Board** Present at a.s.r.



**Ewout Hollegien** CFO and member of the **Executive Board** Present at a.s.r.

## Agenda

- 1. Opening
- 2. Acquisition of Aegon Nederland N.V. ("Aegon Nederland")
- 3. Composition of the Executive Board
- **Composition of the Supervisory Board** 4.
- 5. Questions
- 6. Closing



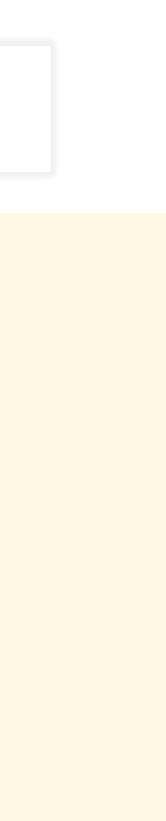
#### Announcements



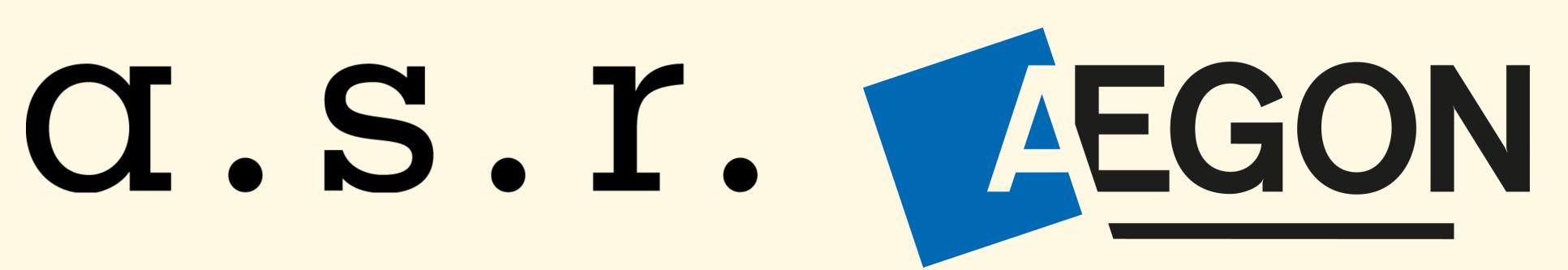
#### Webcast service (Dutch and English)

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Extraordinary General Meeting of Shareholders, 17 January 2023 a.s.r.







### Transaction strongly aligned with our strategic objectives

- Compelling in-market business combination, offers unique opportunity for significant cost synergies
- Reinforcing a.s.r.'s overall #2 position in the Dutch market
- Value enhancing transaction, reflecting financial discipline
- Sustainable and robust capital structure maintained
- Accelerated adoption of PIM across the group in coming years
- Leveraging a.s.r.'s proven integration capabilities



#### Transaction creates sustainable value for stakeholders

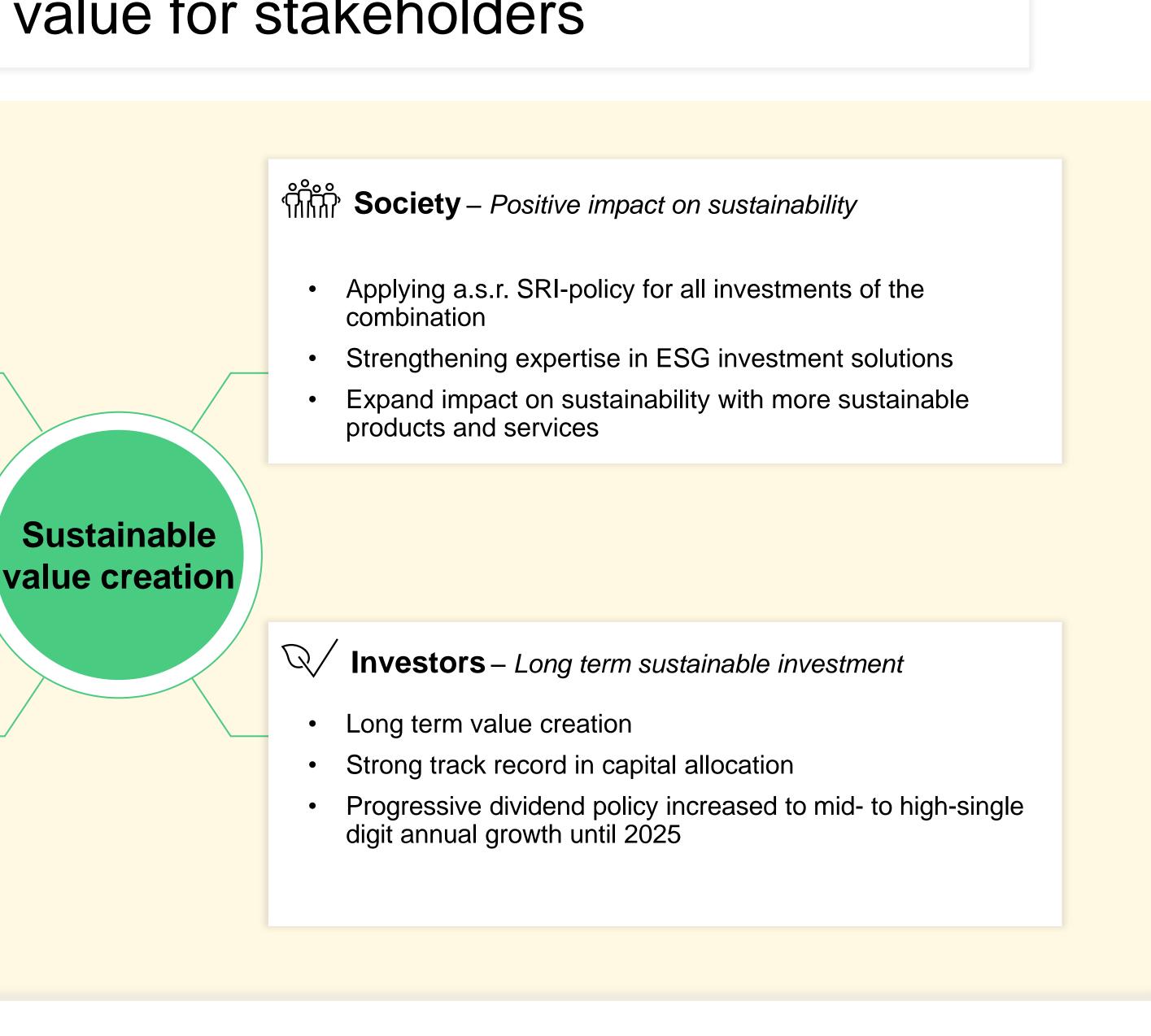


- Strong #2 position in Dutch market with broad range of products and services
- Strong relation with intermediary channel, additional scale in distribution services
- Strong financial solidity

#### $\underline{\mathfrak{L}}$ **Employees** – stable employer offers long term chances

- Reliable employer with long-term continuity
- Focus on long term chances for employees of both companies
- Focus on diversity, inclusion and equality for all employees
- One company, one culture

#### **C.S.Y.** Extraordinary General Meeting of Shareholders, 17 January 2023



## Strengthening our strategic positioning across all pillars

VII

VI

#### Transaction expected to accelerate delivery on strategic plans

#### **Execute on ESG strategy**

Strengthening expertise in ESG investment solutions Value creation for all stakeholders

#### M&A strategy to add scale and skills

Reinforcing position as a leading player in Dutch insurance market Enrich talent pool

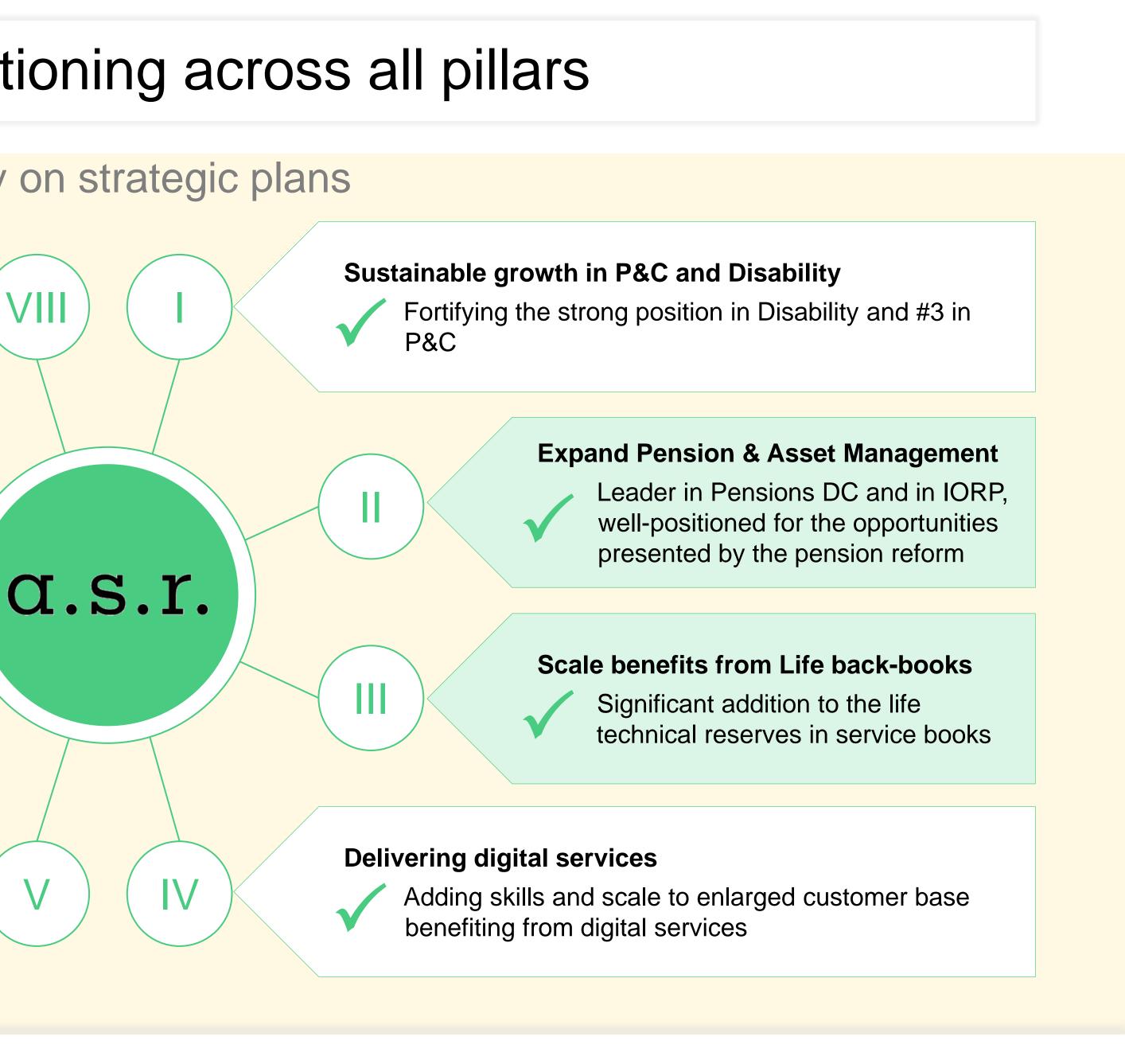
#### **Optimise capital position**

Strong PF SII ratio day one at >190%<sup>1</sup> Accelerated PIM implementation

#### Expand role in value chain

a.s.r.

Additional scale in distribution services through Robidus and Nedasco



### A financially attractive and value enhancing transaction

Balance sheet prudence sustained

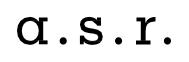
Total consideration of € 4.9bn, comprising € 2.2bn cash consideration and 29.99% equity stake<sup>1</sup>

Financial discipline driving returns

c. € 4.3bn invested capital<sup>2</sup> excluding leverage, delivering >14% ROI, above the M&A hurdle rate

Tangible synergy potential

c. € 185m run-rate<sup>3</sup> cost synergies Accelerated adoption of a PIM



The value of the 29.99% equity interest (shares to be issued) is based on the closing price of the a.s.r. ordinary shares on 26 October 2022. Based on 147.9m outstanding ordinary shares (excluding treasury shares) per 31 December 2022, this 29.99% equates to approximately 63.4m ordinary shares
 Invested capital reflects transaction consideration net of capital synergies (not PIM) and life capitalised synergies
 Run-rate synergies after 3 years from closing
 Excluding life cost synergies as these are capitalised
 Compared to € 2.42 DPS for FY21

Uplift in OCC

c.  $\in$  600m uplift in OCC, unlevered and including synergies^4

Step-up in progressive dividend

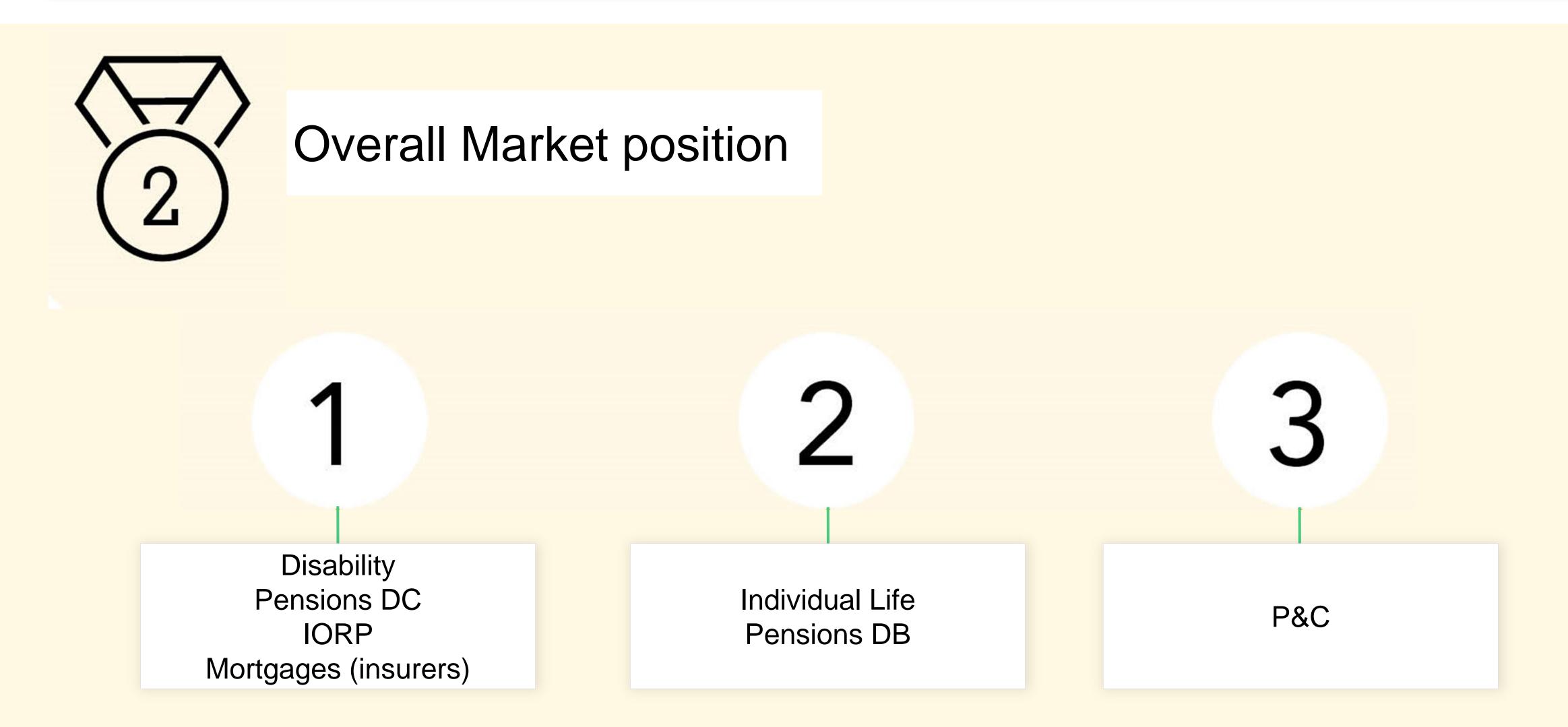
12% step-up in DPS<sup>5</sup> to €2.70 for FY22, SBB halted, progressive dividend policy increased to mid to high single digit annual growth until 2025

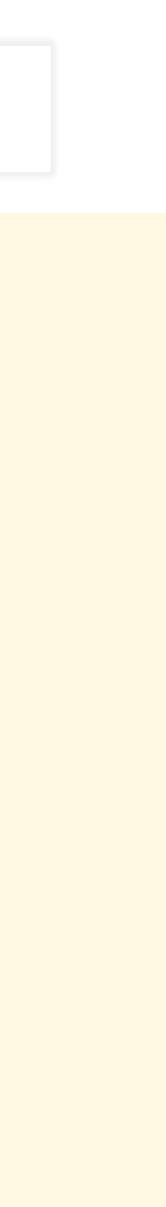
Capitalising on proven integration expertise

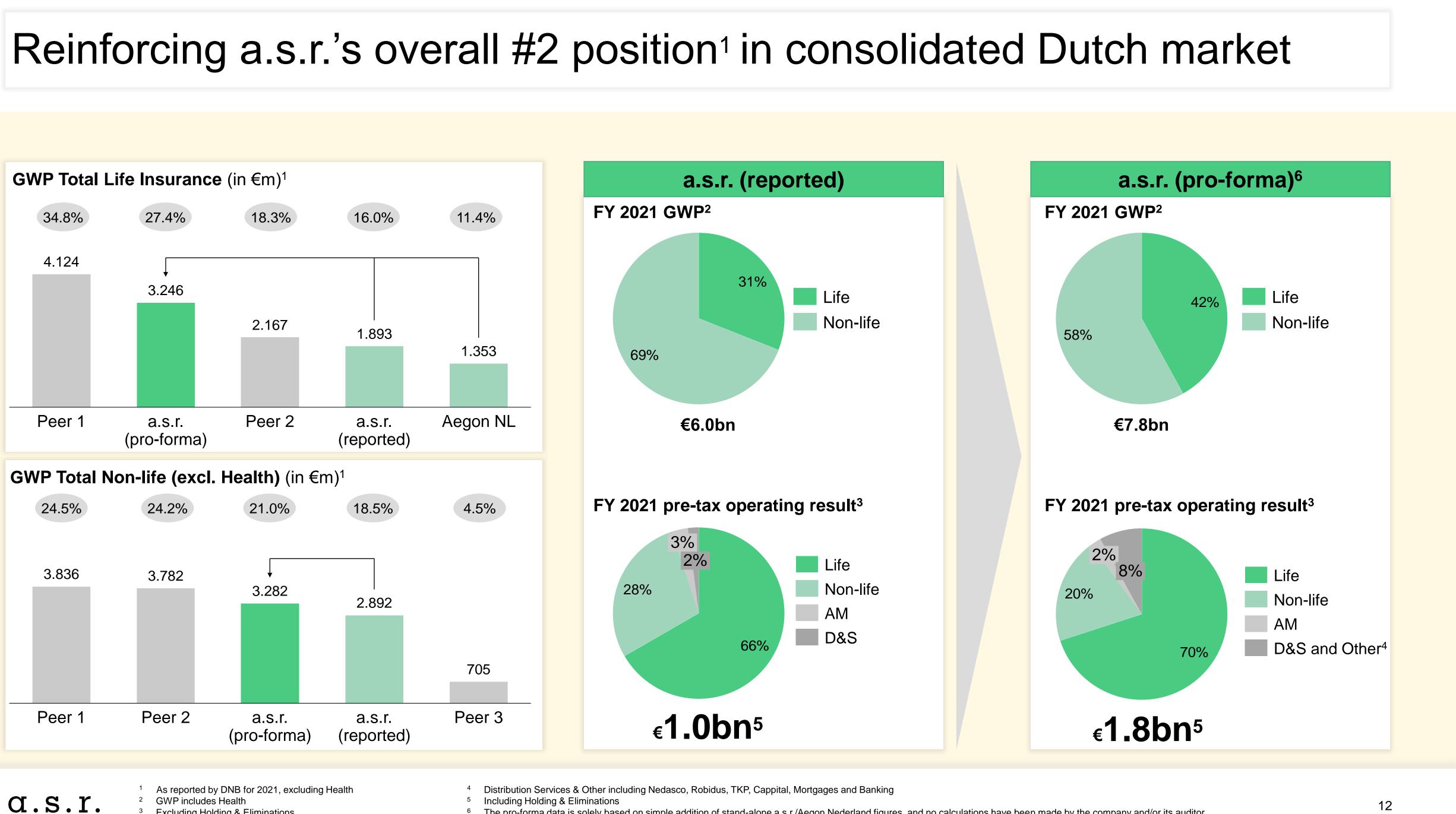
Integration largely completed 3 years after closing

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### Reinforcing a.s.r.'s overall #2 position in consolidated Dutch market







- - Excluding Holding & Eliminations

- 6

# Key transaction terms (1/2)

Scope	<ul> <li>All insurance activities of Aegon Nederland (Life</li> <li>Aegon Asset Management Nederland retained mortgage and illiquid funds to Aegon Group. Ae DC and the Unit-linked portfolios. a.s.r. will mar</li> </ul>
Consideration	<ul> <li>Total consideration - 63.4m newly issued ordina</li> <li>€ 2.2bn cash payment</li> </ul>
Financing	<ul> <li>Cash component to be financed through a com shares within the existing authorisation</li> </ul>
	<ul> <li>Fully underwritten bridge facility provided by UE</li> </ul>
Aegon partnership	<ul> <li>Temporary rights to support integration, includir</li> <li>Customary standstill for Aegon Group's equity standstill for A</li></ul>
Brand and	<ul> <li>a.s.r. main brand, while leveraging the strong b</li> </ul>
Location	<ul> <li>The headquarters of the business combination</li> </ul>

ife, Pensions, Non-life), mortgage-origination, distribution and the banking activities

d for a period of 10 years for selected portfolios. a.s.r. will transfer the 3rd party Aegon Group will retain the management of asset related to Aegon's IORP, Pensions anage all other asset categories relating to affiliate and general account assets

nary shares (equivalent to a 29.99% stake in enlarged a.s.r.), valued at € 2.7bn

mbination of available surplus capital, Solvency 2 compliant instruments and/or new

#### JBS

ling a 5-year standstill where Aegon Group is precluded from exceeding 29.99% stake in a.s.r.

brand of Aegon Nederland in Mortgages and Pensions for a period of three years n will be in Utrecht

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# Key transaction terms (2/2)

- Aegon Group Supervisory Board nominees
- nominate two Supervisory members:

  - For as long as Aegon Group's shareholding exceeds 10%, the CEO or CFO of Aegon Group

- independent nominee for 5 years after Closing on the following subjects:
  - Significant changes to dividend policy

  - **Dilutive transactions**
  - M&A transactions with a value exceeding EUR 500 million
- vote of the non-independent nominee for 5 years after Closing on the following subjects:

  - **Dilutive transactions**
  - M&A transactions with a value exceeding EUR 500 million

#### Governance

a.s.r. Executive Board stays unchanged with existing responsibilities. CEO term extended as from Closing to AGM 2026, overseeing the integration. In case the CEO does not serve a full term, the appointment of a successor requires the affirmative vote of both

a.s.r. Supervisory Board to be expanded from 5 to 7 members as from Closing. For 5 years after Closing, Aegon Group is entitled to

For as long as Aegon Group's shareholding exceeds 20%, a woman who qualifies as independent

The relevant nominee must resign as soon as Aegon Group's shareholding falls below the threshold

For as long as Aegon Group's shareholding exceeds 20%, Supervisory Board approvals require the affirmative vote of the non-

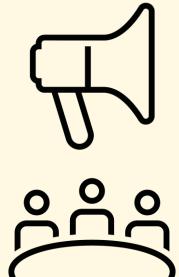
Material decisions on capital management, material reinsurance, and capital allocation/ distribution

For as long as Aegon Group's shareholding exceeds 10% but is less than 20%, Supervisory Board approvals require the affirmative

Material decisions on capital management, material reinsurance, and capital allocation/ distribution



# Timeline









27-10-2022:

Announcement & Signing

17-01-2023:

• EGM

Q2 2023:

Regulatory approvals

At the earliest 01-07-2023:

Closing

At the earliest 1-10-2023:

Legal merger ASR Nederland N.V. and Aegon Nederland

After legal merger:

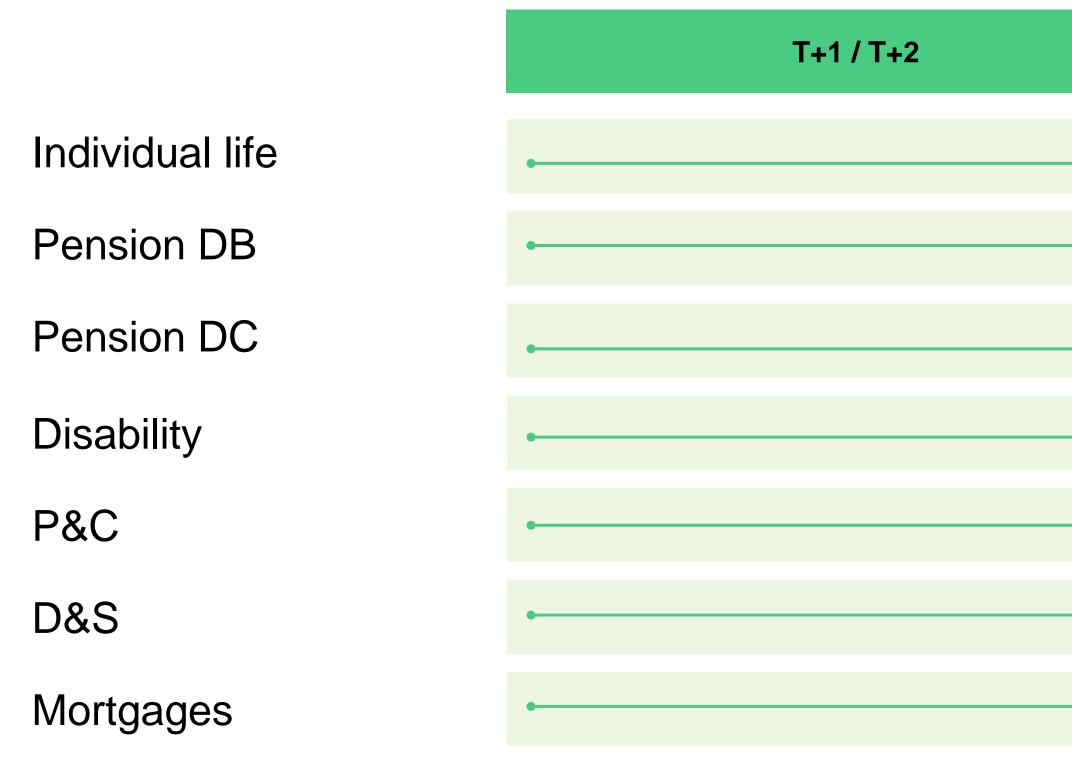
- Merge operating activities
- Harmonise reporting formats, governance and processes •
- Integrate 2nd and 3rd line functions



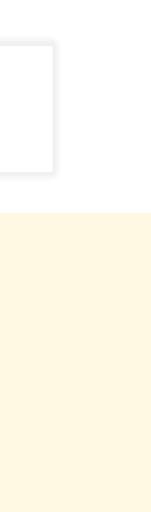


### Timeline

#### Integration plan business lines (indicative)



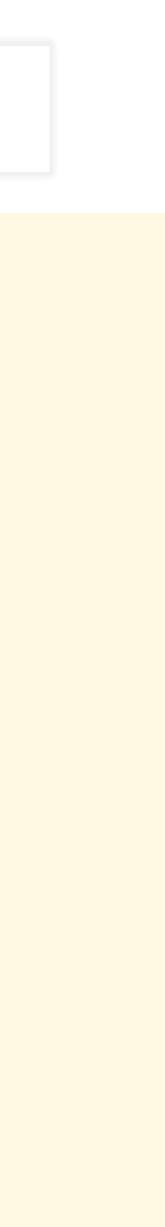
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#### Wrap-up



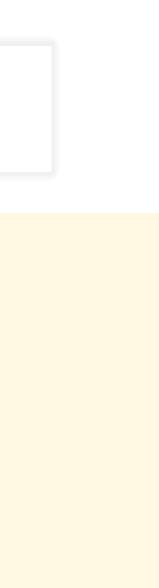
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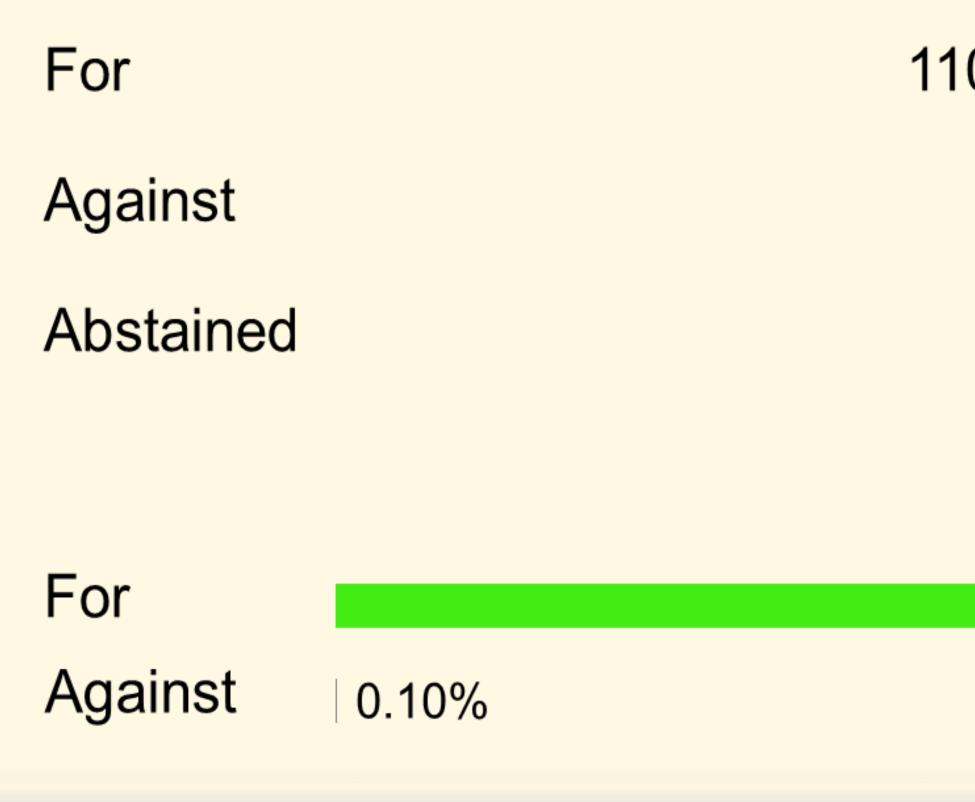
#### 2a. Proposal to approve the acquisition of Aegon Nederland

- Questions •
- Voting ullet

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2a. Proposal to approve the acquisition of Aegon Nederland

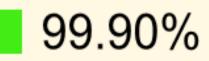


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110,452,697

106,411

350,067



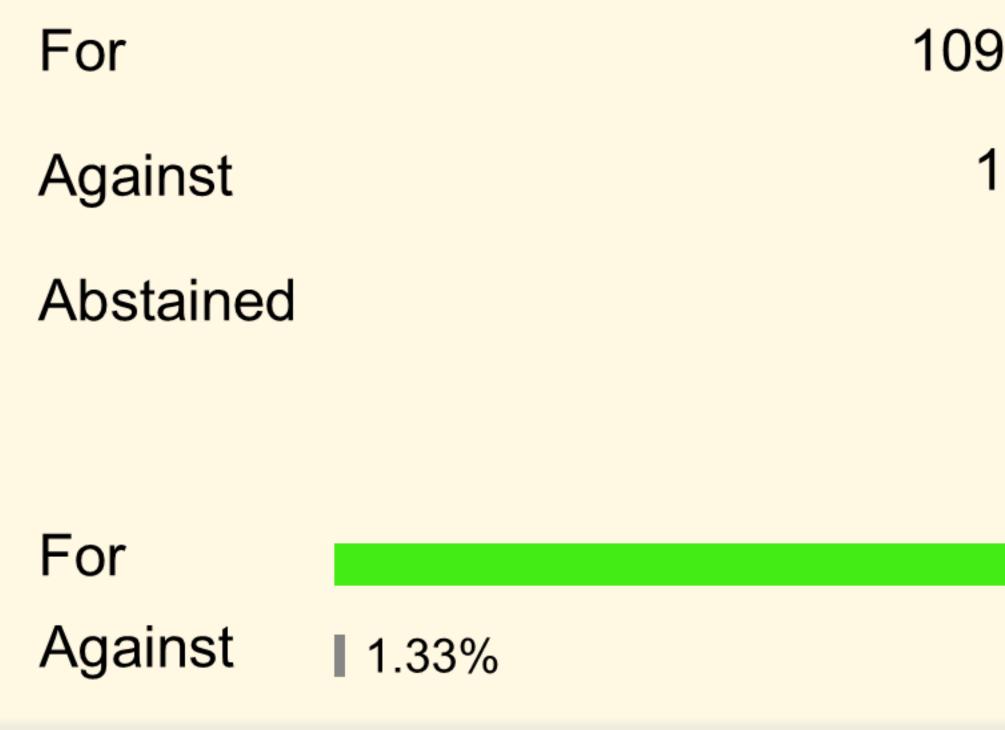


- 2b. Proposal to authorise the Executive Board to issue ordinary shares and/or to transaction and its financing
  - Questions
  - Voting lacksquare

grant rights to subscribe for ordinary shares in connection with the envisaged

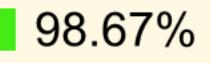


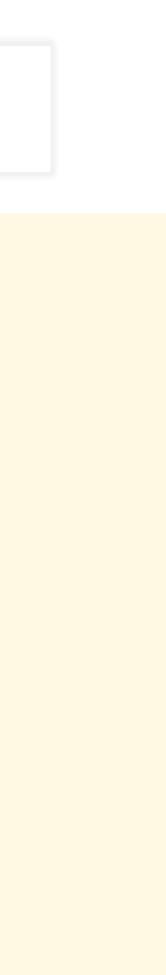
2b. Proposal to authorise the Executive Board to issue ordinary shares and/or to grant rights to subscribe for ordinary shares in connection with the envisaged transaction and its financing



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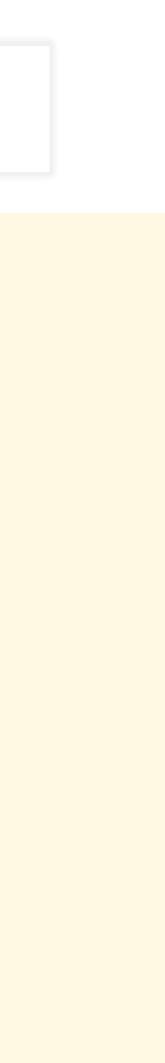
- 109,417,789
  - 1,470,438
    - 20,948



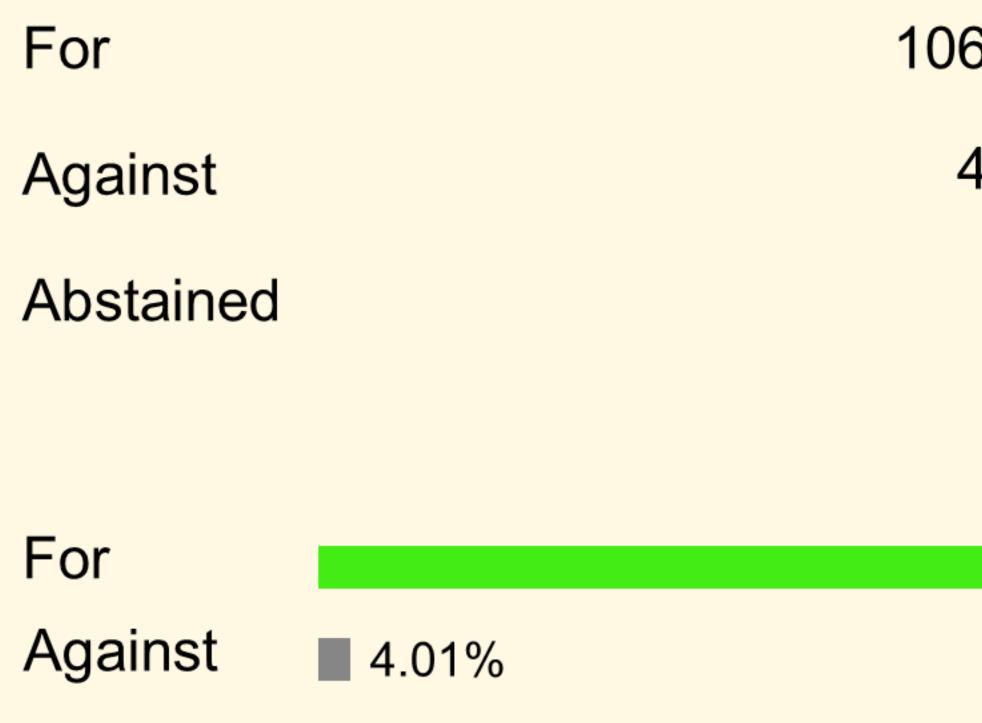


- in connection with the envisaged transaction and its financing
  - Questions lacksquare
  - Voting lacksquare

2c. Proposal to authorise the Executive Board to restrict or exclude pre-emptive rights



in connection with the envisaged transaction and its financing



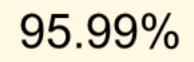
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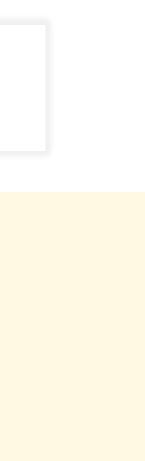
2c. Proposal to authorise the Executive Board to restrict or exclude pre-emptive rights

106,438,272

4,449,489

21,414







## 3. Composition of the Executive Board

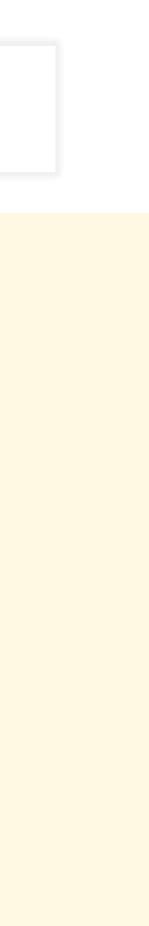
3a. For discussion: proposal of the Supervisory Board to conditionally extend the current term of appointment of Jos Baeten as member and Chair of the **Executive Board** 





4a. For discussion: announcement of the conditional nomination by the Supervisory Board to appoint two new members of the Supervisory Board

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- conditional recommendations to the Supervisory Board
  - Questions lacksquare

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4b. Proposal to provide the opportunity for the Extraordinary General Meeting to make



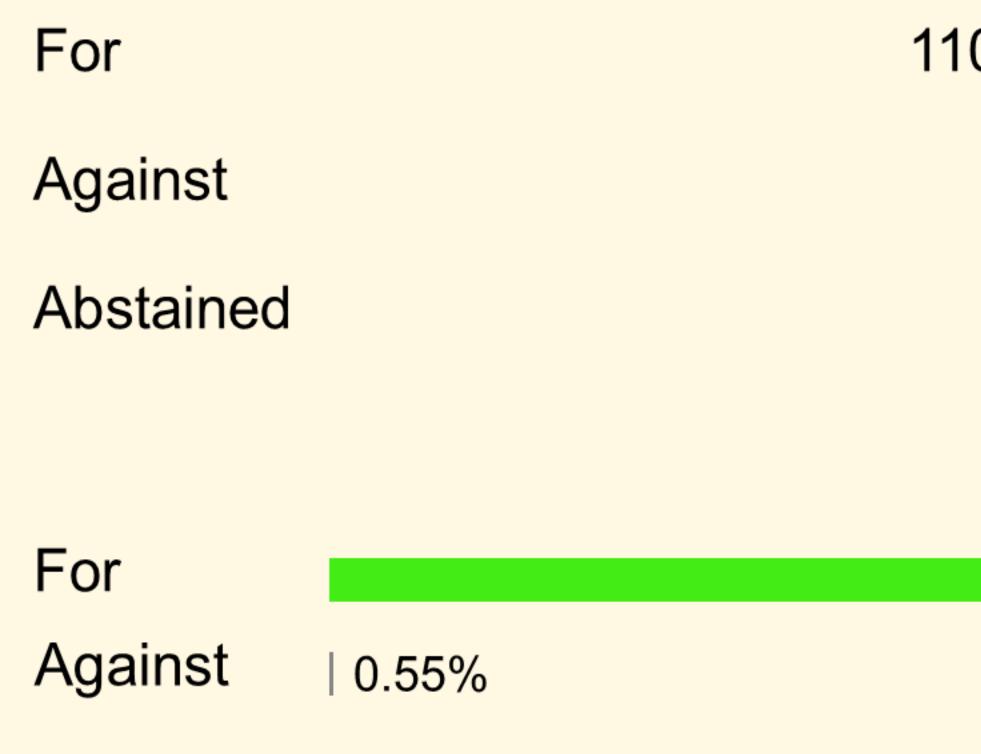
- 4c. Proposal for the conditional appointment of Daniëlle Jansen Heijtmajer as member of the Supervisory Board
  - Questions
  - Voting  $\bullet$







4c. Proposal for the conditional appointment of Daniëlle Jansen Heijtmajer as member of the Supervisory Board

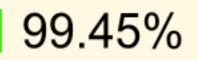


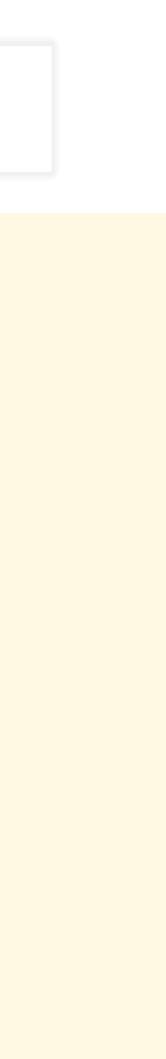
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110,268,844

611,781

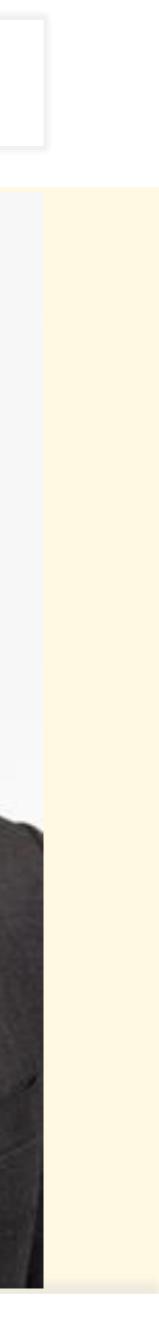
28,548



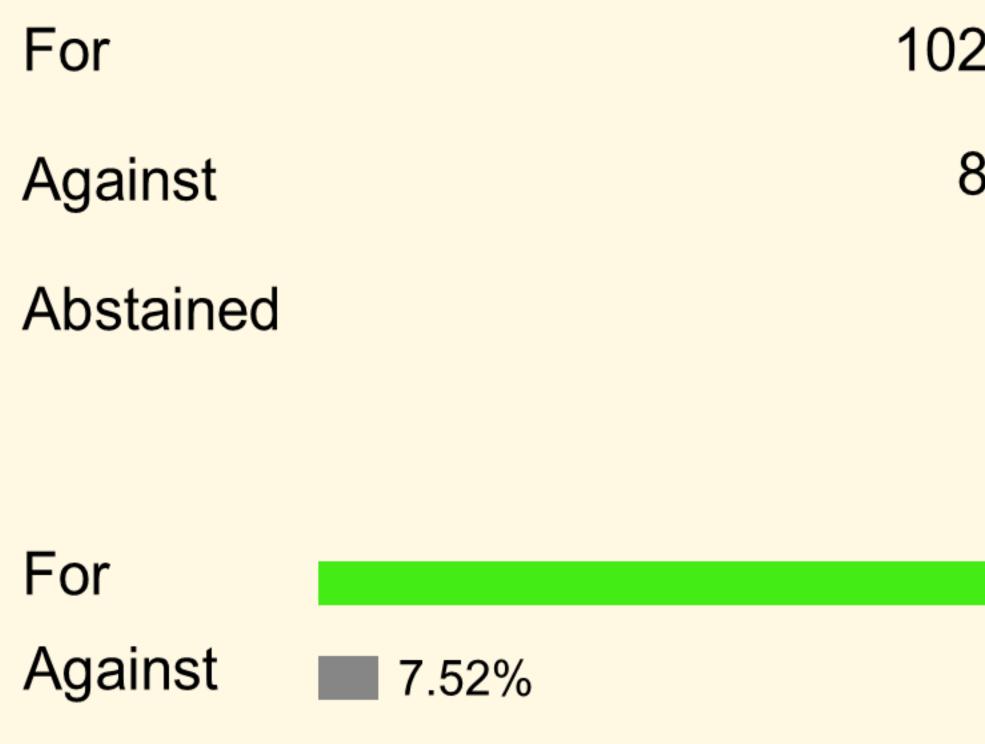


- 4d. Proposal for the conditional appointment of Lard Friese as member of the Supervisory Board
  - Questions  $\bullet$
  - Voting lacksquare





4d. Proposal for the conditional appointment of Lard Friese as member of the Supervisory Board



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102,394,092

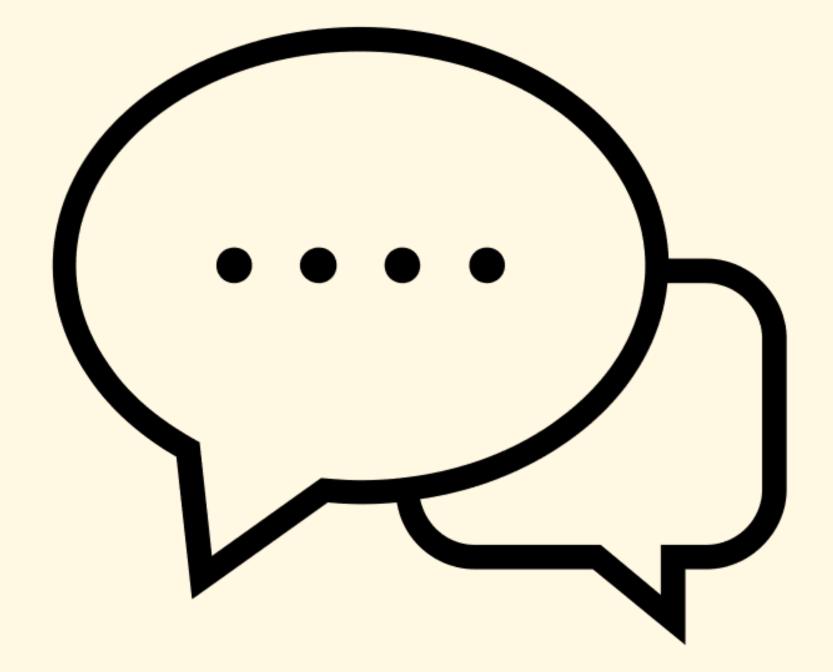
8,320,209

194,874

92.48%



### 5. Questions before closing



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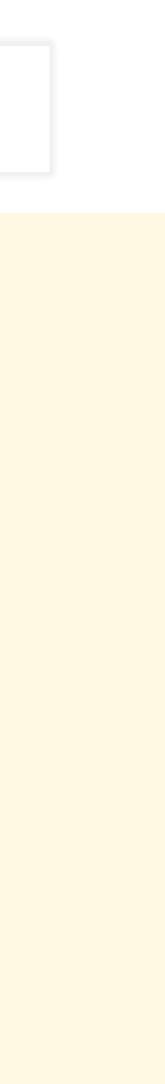




## 6. Closing

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